

2026 US Training Schedule



Last updated March 2026.

Executive Training

General Management Executive Program

Jan 20-23	Jul 7-10	Oct 19-22
Mar 23-26	Aug 17-20	Nov 16-19
Apr 20-23	Sept 21-24	Dec 14-17
May 18-21		

General Management I

Jan 12-15	May 18-21	Oct 12-15
Mar 16-19	Aug 10-13	

General Management II

Jan 20-23	Jun 15-18	Nov 16-19
Mar 23-26	Aug 17-20	

Financial Management I

Feb 9-11	Jul 13-15	Sept 21-23
Mar 16-18	Aug 17-19	Nov 9-11
May 18-20		

Financial Management II

Feb 11-13	Jul 15-17	Sept 23-25
Mar 18-20	Aug 19-21	Nov 11-13
May 20-22		

Effective Leadership

Jan 5-6	May 14-15	Oct 7-8
Feb 17-18	Jul 7-8	Nov 23-24
Apr 7-8	Aug 26-27	

Interviewing & Talent Retention Management I

Apr 7-8	Oct 19-20
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Interviewing & Talent Retention Management II

Apr 8-10	Oct 20-22
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Success Driven Pay Plans

Oct 5-6

A General Manager's Guide to Service & Parts

Mar 23-24	Sep 9-10
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Variable Ops Training

General Sales Management I

Jan 12-14	Jun 8-10	Sept 21-23
Mar 9-11	Jul 20-22	Oct 19-21
Apr 13-15	Aug 17-19	Dec 14-16
May 18-20		

General Sales Management II

Jan 14-16	Jun 10-12	Sept 23-25
Mar 11-13	Jul 22-24	Oct 21-23
Apr 15-17	Aug 19-21	Dec 16-18
May 20-22		

General Sales Management III

Jan 20-21	Jun 23-24	Oct 5-6
Mar 23-24	Aug 10-11	Dec 7-8
May 12-13		

Used Vehicle Management I

Jan 12-14	Jun 8-10	Oct 19-21
Mar 16-18	Jul 20-22	Dec 7-9
Apr 20-22	Sept 14-16	

Used Vehicle Management II

Jan 14-16	Jun 10-12	Oct 21-23
Mar 18-20	Jul 22-24	Dec 9-11
Apr 22-24	Sept 16-18	

Used Vehicle Management III

Mar 9-10	Sept 9-10	Dec 21-22
Jun 15-16		

Internet/BDC Operations Management

Feb 17-18	Jul 13-14	Oct 12-13
Apr 7-8	Aug 24-25	Dec 14-15
Jun 15-16		

Mastering Digital Marketing

Apr 9-10	Aug 26-27	Dec 16-17
June 17-18		

2026 Online Training Schedule



Courses run across 2-4 required virtual sessions (75-90 minutes each) as listed.

Plus Pre-Work or Self-Study, Completed over 30 Days.

Registrant must commit to attend all sessions. By registering, participants acknowledge and agree to ensure their availability for all scheduled dates.

Please ensure you have a working camera and microphone for each session.

Variable Ops Training

Sales Consultant I

January Online Course

Session 1 - January 8
Session 2 - January 15

February Online Course

Session 1 - February 5
Session 2 - February 12

March Online Course

Session 1 - March 3
Session 2 - March 10

April Online Course

Session 1 - April 10
Session 2 - April 17

May Online Course

Session 1 - May 8
Session 2 - May 15

June Online Course

Session 1 - June 5
Session 2 - June 12

July Online Course

Session 1 - July 9
Session 2 - July 16

August Online Course

Session 1 - August 6
Session 2 - August 13

September Online Course

Session 1 - September 4
Session 2 - September 11

November Online Course

Session 1 - November 2
Session 2 - November 9

Sales Consultant II

January Online Course

Session 1 - January 22
Session 2 - January 29

March Online Course

Session 1 - March 17
Session 2 - March 24

May Online Course

Session 1 - May 22
Session 2 - May 29

July Online Course

Session 1 - July 23
Session 2 - July 30

September Online Course

Session 1 - September 18
Session 2 - September 25

November Online Course

Session 1 - November 16
Session 2 - November 23

December Online Course

Session 1 - December 10
Session 2 - December 17

Used Vehicle Management I

January Online Course

Session 1 - January 7
Session 2 - January 14
Session 3 - January 21
Session 4 - January 28

April Online Course

Session 1 - April 7
Session 2 - April 14
Session 3 - April 21
Session 4 - April 28

July Online Course

Session 1 - July 6
Session 2 - July 13
Session 3 - July 20
Session 4 - July 27

October Online Course

Session 1 - October 6
Session 2 - October 13
Session 3 - October 20
Session 4 - October 27

F&I Management I - US

May Online Course

Session 1 - May 6
Session 2 - May 13
Session 3 - May 20
Session 4 - June 3

November Online Course

Session 1 - November 3
Session 2 - November 10
Session 3 - November 17
Session 4 - November 24

F&I Management I - Canada

June Online Course

Session 1 - June 1
Session 2 - June 8
Session 3 - June 15
Session 4 - June 22

December Online Course

Session 1 - December 9
Session 2 - December 16
Session 3 - December 23
Session 4 - December 30

CRM & Internet Performance Workshop

July Online Course

Session 1 - July 10 - 90 Minutes
Session 2 - July 24 - 90 Minutes



Scan the QR code to view the latest schedule online.